



Hi-Velocity Soft-Aire
Home Comforte System

Fall Issue
October 2001

Getting Ready For
Winter

New From ESP

Installation From
Start to Finish With
A Hi-Velocity
System

New Informative
Video

2001 has been a very busy year with all the changes at Energy Saving Products. We want to take this opportunity to thank you for your patience and understanding in waiting for all our new products.

Some of the changes this year are:

- New literature, such as two sizes of brochures
- Standard & builders insert
- Updating product catalogue
- New backdrop & podium
- Product sample bag
- Testimonial forms
- Web site, news letter
- Installation information on our fancoil systems
- New and improved fancoil systems

Improve Indoor Air Quality...Reduce Energy Cost

Comforte News

Getting Ready For Winter

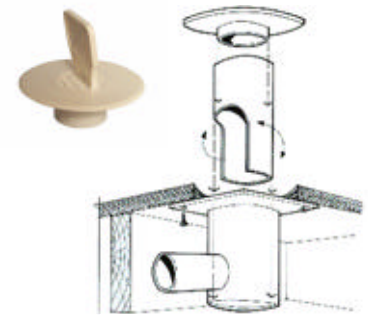
Are you ready for it? Now is the time to ensure that your heating system is working well, before the onset of Old Man Winter.

Ensure that your:

- Filters are clean
 - Fan belts are not cracked or stretched (when applicable)
 - Heat exchanger is in good shape
 - Motor is oiled (when applicable)
 - Venting is not back drafting
 - Zone valves open and close properly
 - Circulator pumps are operating
 - Glycol percentage and acidity are fine (when applicable)
 - Vents are not blocked or shut off
 - Thermostat is properly operating your heating equipment
 - Automatic air vents are clean and operating
 - Burners on gas appliances are clean and not plugged with dust
 - No combustibles are near burners
 - Fresh air supply as well as combustion air is opened and clean
- If in doubt on these or any other points, contact a qualified serviceman to inspect your heating equipment so that you can have a safe and warm winter.

New From ESP

With our new rough-in Damper assembly the damper can now be adjusted with the turn of a key for comfort room-to- room.



Our single side access fancoils with slide in blower and slide in heating coils are easily installed and need minimal maintenance.



Remove front panels and just slide out the Blower and Heating Coil. It's just that simple!

Page two is an article on a step-by-step installation of a Hi-Velocity system installed in a newly constructed home in Edmonton Alberta.

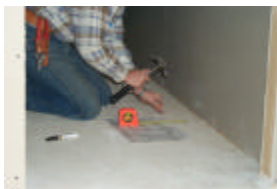
Sprague Home: Another Satisfied Customer

In the past year we have made many changes to improve our fancoil systems. We went on a job site and documented the step-by-step, start to finish on the simplicity of installing a Hi-Velocity Soft-Aire Home Comforte system. Jim & Mae Sprague were looking for a higher quality home comfort system, which we at Energy Saving Products, designed for them. For more details on the project visit our web site in the testimonial section. www.hi-velocity.com Some of the photos taken include:

Sprague home during construction.



Measuring and marking where the vent should go and to ensure that nothing is below to interfere.



Installed Rough-in boot and attaching the flex duct.



Rough-in boot with end cap to keep out debris during construction.



Preparing plenum, attaching branch connector and installing the plenum duct.



A four-inch duct running through some joists



HV-70 is in place



Please let me know what you would like to see in future newsletters!

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Energy Saving Product Introduces a New Informative Video

This informative video gives an over all view of who we are and what we do. The video is available in VHS and Business Card CD format and can also be viewed on our web site. Some of the high lights are:

- **Improve energy costs**
- **Lower energy costs**
- **Superior heating**
- **Superior cooling**
- **Superior comfort**
- **Ease of installation and maintenance**

Our Product Catalogue CD has been updated and is now available.

Also available is a marketing CD to include, ad slicks, photos of installation at the Sprague home, panels by HPS Controls and a few photos of the assembly line at ESP warehouse.

I will help anyway possible for you to succeed at your business. Keep those testimonials coming and we will be sure to add them to our web site. Send these to Pam or Flo's attention.

In the next newsletter we will have more photos of the finished project at the Sprague home to include installed vent plates before and after the Sprague's move in and feedback from the Sprague's. Also photos of the oak & maple vent plates and a segment on air quality.